

### The Mayor's Official 4th of July Celebration - 2012













# Mayor's Office of Special Events Importance of Civic Celebration

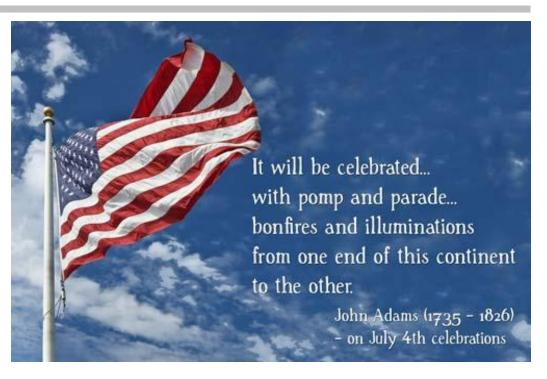








Our patriotic roots bind us together as
Americans. At Freedom
Over Texas, we
celebrate the history of our great country and the men and women who have risked their lives so that we may live in freedom.



By coming together to celebrate America's Birthday, we are demonstrating to our diverse community, the importance of honoring our Country, respecting the values of our founding fathers, instilling pride and sense of community.



### **Event Overview**









#### Mayor Annise Parker 's "Official" Fourth of July Celebration:

On July 4th, 2012 Freedom Over Texas will celebrate America's Birthday. Last year, over 120,000 patrons visited the event on-site, and over 2 million people viewed the event and fireworks display via televised broadcast. With four stages of entertainment, featuring a nationally known recording artist and a spectacular fireworks display, the eyes of Texas will once again be upon Houston for this one-of-a-kind 4th of July family event. Freedom Over Texas will be held in beautiful Eleanor Tinsley Park on Buffalo Bayou from 4:00 p.m. until 10:00 p.m. The event is produced by the Mayor's Office of Special Events/City of Houston with ABC-13/KTRK producing television.



This fun-filled festival for the entire family celebrates the birth of our nation, honors our military, educates us about our country's history, entertains the crowd with top name acts from diverse musical genres, and reaches out to the community through a partnership with Houston Food Bank. Attractions include:



- Walmart All-American Kids Zone: Educational programming and family entertainment
- Bud Light Zone: Beer Garden and Men's/Women's Texas Volleyball Championship
- Reliant Energy Red, White and Green Scene: On-site recycling, interactive & educational
  area designed for families to reach a more sustainable lifestyle
- Family Fitness Challenge Area: Area designed with family friendly activities and skills representative of Houston's hometown professional sports teams: Astros, Rockets, Aeros, Dynamo, and Texans.

#### Partnership with Houston Food Bank:

- Discounted gate entrance to Freedom Over Texas with a can of food for Houston Food Bank.
- Walmart matches Value Brand donations can for can

#### Comprehensive Media Plan:

- ABC-13/KTRK-TV and television affiliates across Texas and surrounding states
- Radio promotion on five top stations and fireworks simulcast
- Newspaper advertising, including four-page insert
- Web and social media
- Dedicated public relations support

#### **Benefits:**

Central Houston Civic Improvement, a Texas non-profit 501 © (3) corporation with a mission to revitalize and shape Houston's future





Mayor Annise Parker









## 2011 Media Highlights

#### Over \$10.5 Million in Media Value









#### **Television**

- The Freedom Over Texas Preview Special aired on Sunday, June 26, from 10:35 p.m. – 11:05 p.m., previewing the July 4th event
- The Freedom Over Texas Preview Event Repeat aired on ABC-13/KTRK-TV, Sunday, July 3 from 12:00 p.m. – 12:30 p.m., previewing the July 4th event.
- The Freedom Over Texas Preview Event Pre-Show aired on ABC-13/KTRK-TV, Monday, July 4 from 7 p.m. – 8 p.m., previewing the event.
- Three hour live broadcast on ABC-13/KTRK-TV, Houston's #1 station, was the most watched program of the night.
- Over 114 segments of coverage on KTRK-TV, KHOU-TV, KRIV-TV, KIAH-TV, KPRC-TV and KXLN-TV, KTMD-TV.

**Total Television Value - \$4,360,977** 

#### **Print**

Houston Chronicle on July 1

- 4-page color insert in Preview
- 19 Promotional Ads
- More than \$2,116,498 in editorial coverage

Total Print Value - \$2,294,783

· Logo & ID Mentions Collateral & On-Site Total Value -

#### **TOTAL MEDIA VALUE:**

#### Internet

- · FreedomOverTexas.org
- HoustonSpecialEvents.org
- City of Houston Home Page
- ABC-13 / KTRK-TV Home Page & E-Newsletters
- · Chron.com
- CitizensNet E-Newsletter
- 5 Downtown District E-Newsletters
- Houston on the Cheap E-Newsletters
- GHVCB E-Newsletter
- The Green Report
- · Gish Picks! Newsletter
- CBSRadio.com

Total Electronic Value - \$3,120,977

#### Radio

- · CBS Radio
  - KILT 100.3 FM
  - HOT 95.7 FM
  - MIX 96.5 FM
  - Sports Radio 610 AM
  - Mega 101 FM
- Nine radio interviews secured with the Mayor, the Pyro producer and/or Event producer on five stations in Houston.

Total Radio Value - \$380,125

\$430,496

\$10,599,159



## **2011 Event Sponsors**









#### **Event Co-Producers:**





#### **Anchor Sponsors:**











**HOUSTON AREA LAND ROVER CENTRES** www.Houston.LandRover.com

#### **Media Sponsors:**











**Official Hotel Sponsor:** 



5

#### **Zone Sponsor:**











#### **Booth Sponsors:**













#### **Community Partner:**























# **2011 Event Site Map**





3/5/2012

6



# 2012 Element: ABC-13/KTRK-TV Broadcast









#### **Pre-View Special:**

 ABC-13 will broadcast a 1/2 hour Freedom Over Texas Preview Special, in Prime Time at a Time/Date TBA within two (2) weeks of the Event.

#### **Live Broadcast:**

- ABC-13 will broadcast a three-hour Prime Time Special on Wednesday, July 4, 2012 live from Eleanor Tinsley Park. The show will feature Event highlights and fireworks.
- ABC-13 will also produce commercial messages promoting the event. The spots will encourage people to visit the Event, as well as tune-in to the Live Broadcast on ABC-13 on July 4<sup>th</sup>.







# 2012 Element: Fireworks















- •Freedom Over Texas Fireworks spectacular combines specially choreographed music and unrivaled pyrotechnic artistry that creates a memorable patriotic experience.
- •The dramatic grand finale overlooking the Houston skyline is broadcast live in prime time throughout Texas and surrounding state markets on the number one television station, ABC-13/KTRK-TV.



# 2012 Element: Four Concert Stages









Four concert stages feature diverse genres of music ranging from country western and rock 'n' roll to Latin, pop and oldies and feature a mix of national, regional and local talent.





- Liberty Stage: Patriotic performances by local and military musical groups
- Walmart All-American Kids Stage: Funfilled educational programming and interactive family friendly entertainment

















# 2012 Element: KBR Liberty Park

















- Features representation from all five of the military branches, including Houston Police Department and the FBI
- Showcases military artifacts and vehicles
- On site recruiting
- Photo opportunities with military assets such as an M60 Battle Tank
- Fun interactive games that test both agility and strength
- Historical exhibits from the Museum of Printing History and the Military Museum of Houston



# 2012 Element: Walmart All-American Kids Zone









- Approximately 30,000 sq. feet dedicated to creating a fun & free atmosphere for kids
- Interaction with strolling Historical costumed characters
- Smokehouse with fire safety demonstration by the Houston Fire Department
- Educational and interactive Mobile Express computer lab by the Houston Public Library
- Misting Tents, Umbrella Tables and Chairs for family relaxation

 Free games, rides, face painting and interactive activities open to children of all ages















# 2012 Element: Bud Light Zone Beer Garden and Texas Volleyball Men's & Women's Championship Series

















#### Bud Light Beer Garden:

- Cool and covered lounge area with seating and sampling of Bud Light and the latest Craft and Import Beers
- Entertainment provided in the tent and nearby Patriot Stage

#### Texas Volleyball Men's & Women's Championship Series:

- Qualifying Teams of Men & Women preliminary state-wide tournament winners compete for the Texas Volleyball championship and cash prizes on July 4th
- Beachside viewing with vibes from a top radio station









## 2012 Element: Red, White & Green Scene









- Sponsor recognized as 2012 Official Red, White & Green Scene sponsor of Freedom Over Texas
- Area designed to educate Houstonians on how to protect the environment and conserve energy
- Reinforce commitment to the environment through recycling efforts and collection bins throughout the site
- Turn key onsite interactive elements include, but not limited to
  - wind energy exhibits
  - green building
  - solar power displays
  - local food cooking demos
  - sustainability exhibits
  - electric and natural gas vehicles







3/5/2012 13



# **2012 Element:** Family Fitness Challenge Area









- Sponsor recognized as the 2012 Official Family Fitness sponsor of Freedom over Texas
- Area designed with family friendly activities and skills representative of Houston's hometown professional sports teams: Astros, Rockets, Aeros, Dynamo, and Texans.
- Signage for Family Fitness Challenge Area provided by Event with opportunity for additional signage provided by Sponsor
- Exclusive Family Fitness Sponsor booth space for display, sales, promotions/give-a-ways/contests









# **2012 Element:** VIP Pavilion









- Networking with the Mayor, city, county and state elected officials and many Fortune 500 CEO's
- Premier viewing area of the main stage and fireworks spectacular
- Catered buffet and beverages
- Complimentary VIP Parking
- Air conditioned executive restrooms















# **Sponsorship Marketing Connects to Customers**









#### The strategic link between business objectives and marketing tactics

- **Build brand awareness**
- Increase brand loyalty
- Reach new customers
- Introduce new products
- Increase trial and penetration •
- Increase sales and volume
- **Cross-promotions**

- Sampling and On-site sales
- Client Entertainment
- Advertising and Signage
- **Customer Interaction**
- Customized event platforms
- **Event NAME-IN-TITLE** SPONSOR rights
- Venue signage















16



## **2012 Sponsor Opportunities**









#### Name-in-Title Sponsor

 Sponsor to be included in Official Event Name and Logo: "[Sponsor] Freedom Over Texas"

#### Fireworks Sponsor

 Presenting Fireworks Sponsor of Freedom Over Texas: "Freedom Over Texas with Fireworks Presented by [Sponsor]"

#### Anchor Sponsor

 The [Sponsor] logo will be integrated in the Official Event Logo as an Anchor Sponsor on the second line.

#### Zone Sponsor

[Sponsor] will be positioned as the Official Event Zone Sponsor

#### Booth Sponsor

 Dedicated 10' x 10' or 10' x 20' covered area with tables and chairs placed on-site for demonstrations, sales, promotions, exhibits, and informational purposes



## **Sponsor Package Elements:**

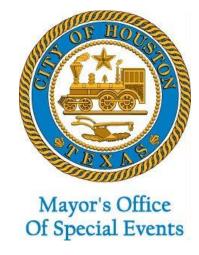








Call for more information to discuss your marketing objectives and customize your sponsor package.



www.houstonspecialevents.org

Susan Christian, Director 832-393-0868

Susan.Christian@houstontx.gov

Steve Muraco, Division Manager 832-393-0838

Steve.Muraco@houstontx.gov

Susan Bono, Account Executive 832-393-1037

Susan.Bono@houstontx.gov